

ZOIK ENTERPRISES, LLC

Life Skills Coaching. Wellness Training. Aerial Intelligence. Operational Logistics.

Ownership: 100% Black Woman Owned. Disability Owned.

FAA Part 107 Certified Remote Pilot. HIPAA Privacy and Security Certified. Licensed Insurance Professional.

Denton, TX. Serving Nationwide. Contact: epqaerial.com

Principal: Acillen K. Watts, M.A.

Location: Denton, TX. Serving Nationwide.

Website: epqaerial.com

Structure: Texas LLC. Active and Good Standing.

Ownership: 100% Black Woman Owned. Disability Owned.

Billing: P-Card Accepted. Net-30 Invoicing.

Credentials: FAA Part 107 Certified Remote Pilot (95% exam score). HIPAA Privacy and Security Awareness Certificate, Integrity Medical Courier Training, 2026. Bloodborne Pathogens (BBP), OSHA 29 CFR 1910.1030 and DOT 49 CFR Parts 171 through 173, 177 through 178. Life and Health Insurance License, active in multiple states.

1. CORPORATE CAPABILITY STATEMENT

ZOIK Enterprises LLC delivers high-performance operational logistics, evidence-based wellness training, professional exam readiness programming, and FAA Part 107 aerial intelligence to schools, government agencies, nonprofits, and corporations nationwide. Led by a Master's-level clinician and certified remote pilot, the firm specializes in inclusive, universal design frameworks that optimize executive function, workplace resilience, and technical field execution.

Principal Acillen K. Watts, M.A. holds a Master of Science in Clinical Mental Health Counseling from Capella University, completed practicum and internship clinical hours working with children, adults, and couples, and brings more than ten years of experience helping individuals across all backgrounds improve communication skills and pass high-stakes professional licensing exams.

2. CORE COMPETENCIES

Life Skills and Wellness Coaching

- Coaching individuals and teams through personal and professional obstacles using purposeful, truthful communication as the primary tool.
- Identifying root behaviors and patterns keeping clients stuck, including trauma responses, anxiety, depression, and performance barriers.
- Delivering professional development workshops on stress resilience, burnout recovery, communication, and quality of life for diverse populations.
- Developing licensable training curriculum for school systems, government agencies, and corporations for scalable deployment.
- Virtual and on-site delivery to individuals, small groups, school staff, and organizational teams.

Professional Exam Readiness and Coaching

- Proprietary study and retention methodology developed through personal mastery of the Series 7, Series 66, real estate, life and health insurance, and FAA Part 107 exams.
- Documented results: five candidates passed state insurance licensing exams and one doctoral candidate passed a professional certification exam using this methodology.
- Coaching for professionals and students who benefit from structured, adaptive study approaches.
- Corporate licensing program in development for real estate, insurance, and professional training firms seeking higher team pass rates.

Aerial Intelligence and Event Safety

- FAA Part 107 certified commercial drone pilot providing aerial mapping, site photography, and infrastructure inspection.
- Trauma-informed event safety assessment combining aerial documentation with written analysis of crowd flow, sensory considerations, and de-escalation placement.
- Situational awareness reporting for project tracking, risk reduction, and liability documentation.

- Adaptive field execution under real operational constraints, including ground-level mapping during active FAA flight restrictions.

Courier, Logistics and Administrative Support

- HIPAA-aware transport of sensitive clinical documentation under current HIPAA and Bloodborne Pathogens certification.
- Event logistics planning, volunteer coordination, and written safety report delivery.
- Standard operating procedure development, contract administration, quality control, and remote project management.
- Exterior property maintenance including pressure washing and emergency site cleanup.

3. THE ZOIK ADVANTAGE

- **Clinical Foundation.** Master of Science in Clinical Mental Health Counseling, Capella University. 4.0 GPA. Practicum and internship completed working with children, adults, and couples across a wide range of personal and professional challenges.
- **Proven Exam Methodology.** Personal record of passing Series 7, Series 66, real estate, life and health insurance, and FAA Part 107 exams. More than ten years coaching individuals through communication and testing challenges across multiple industries.
- **Documented Client Results.** Five insurance candidates and one doctoral candidate passed their licensing and certification exams using the ZOIK study methodology.
- **Inclusive Approach.** Programs and coaching methodologies are designed from the ground up to serve diverse populations, including individuals who have not been well served by traditional training and study formats.
- **Licensed Insurance Professional.** Active life and health insurance license in multiple states since 2016, providing direct industry knowledge applicable to corporate training and exam readiness programs.
- **Proven Field Application.** Delivered aerial documentation, written safety report, volunteer coordination resource package, and one-minute promotional video for a community food distribution event in Denton, Texas. Adapted to active FAA flight restrictions on site and delivered all work same day.

4. PAST PERFORMANCE

- **Community Food Distribution Event, Denton TX, 2026.** Provided aerial site documentation, ground-level safety mapping adapted under active FAA flight restrictions, written crowd flow and safety report, volunteer recruitment resource package, and a one-minute promotional video. Met with nonprofit founders and operations team to present findings and implement recommendations on site.
- **Insurance Licensing Exam Coaching.** Five candidates successfully passed state insurance licensing exams using the ZOIK proprietary study strategy.
- **Doctoral Certification Exam Coaching.** One doctoral-level candidate successfully passed a professional certification exam using the ZOIK structured exam methodology.
- **Personal Professional Licensure.** Principal personally passed the Series 7, Series 66, real estate, and life and health insurance licensing exams, demonstrating direct knowledge of high-stakes professional exam environments across multiple industries.

5. PROCUREMENT DATA

NAICS Codes: 611430 611699 624190 541611 541990 488190 492110

NIGP Codes: 918-85 918-38 918-14 958-77 962-24 915-09 910-39

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